

New Start:Overview of Qianhai Development

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Venue:Tolyatti





Where

The west of SZ, within <u>Pearl River Delta metropolitan area</u>.

GDP> 48 trillion RUB

 Close to HK and Macau, 13min to HK Airport, 30min to HK Central and 1h to Macau.

GDP> 13 trillion RUB





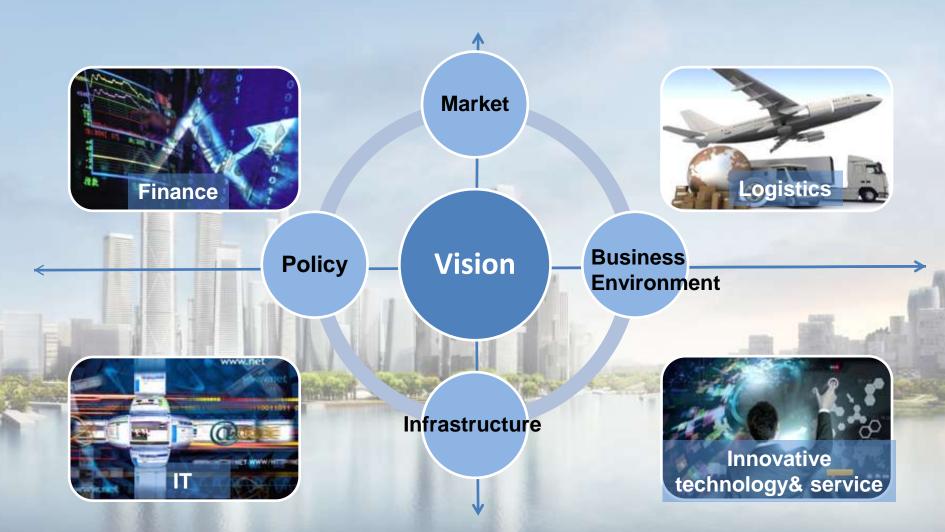


Where

- Total 15 Km² planned area
- About 650K jobs and 150K residents
- 12 intra-city/inter-city lines throughout QH
- 2 global Top 4 seaports, 2 international airports, and 3 railways surrounding QH
- Park/Greenery <100m Public transportation <200m
- Consumption/Entertainment <500m
- Education/Hospital <1km









Vision

Policy

Business Environmen

Marke

Infrastructure

China's State Council approved the overall development plan on Aug 26, 2010.

By 2020, QH will be an important producer service center in Asia Pacific Area and play an active role in international service trade.

Innovate in the modern service industry

Promote the modern service Industrial clustering

Cooperate between Mainland & HK

Lead the industry upgrade of Pearl River Delta



- Keep on global perspective
- Perform the National Strategy
- Build up the open platform
- Deepen the cooperation with HK
- Promote the continuous innovation
- Deliver the top quality



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Low Tax Rate:

- Corporate Income Tax: 15% -Logistics, IT, innovative technology, cultural
- Personal Income Tax: 15% foreign talents

Financial

HR

Government Funds:



- QH Industrial Development Fund: start from 2015, >8 billion RUB in every year
- QH Modern Service Industrial Pilot Projects Fund: start from 2012, total 7.8 billion RUB.

Telecommunication

Education &Health Care

√ision |

Policy

Business Environment

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Infrastructure



• Progress:

- QH Court: the only court in China implement jury system in civil and commercial cases.
- Shenzhen Court of International Arbitration (SCIA): the
 most internationalized arbitration in China with 180
 oversea arbitrators from 29 countries and areas. It is
 permitted to arbitrate disputes per any country's legal
 system agreed by litigants.

Telecommunication

Education & Health Care

HR



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Infrastructure



Legal

Financial

Capital Account Liberalization:

- Qualified Foreign Limited Partner (QFLP): Foreign investors may invest Chinese P/E or V/C using oversea capital.
- Qualified Domestic Invest Enterprise(QDIE): Eligible domestic finance institutions may invest the financial assets and rights held outside of China.

RMB Internationalization:

- RMB capital pool for multinational companies: Eligible
 companies may set up an inter-group RMB capital pool based on
 operational needs to proceed with payment and receipt for the
 current accounts of its onshore and offshore affiliates.
- Cross-border RMB loan: Eligible domestic companies may obtain RMB loans from HK based RMB participating banks.

Telecommunication

Education &Health Care

HR

Vision

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Infrastructure

Fiscal

Legal

Financial

HR

Telecommunication

Education &Health Care

Measures:

- Certified foreign professionals may provide professional services in QH.
- Foreign CPA professionals may be as partners in QH accounting firms.

• Projects:

- Talent demonstration base:
- Qianhai talents public housing project:
 About 4700 apartments.





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Infrastructure

Fiscal

Legal

Measures:

 A special international telecommunications channel will be established in QH to improve the cross-border data transfer efficiency and quality.

Financial

Progress:

- QH mobile card
- Free WIFI
- Big data service

Telecommunication

Education & Health Care

HR





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Infrastructure

high quality

Fiscal

Legal

HR

Financial

Progress:

- It is planned to build 2-3 international schools which will offer AP course, GCSE/IGCSE course, HKDSE course and other international premium education.
- Mhealth scheme is provided for older people.

Telecommunication

Education & Health Care



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 The China (Guangdong) Pilot Free Trade Zone (FTZ) Qianhai & Shekou Area of Shenzhen was established on April 27, 2015.

- Total 28.2 Km² planned area
- Negative List foreign investment management
- covers 15 sectors, 50 categories and 122 items.









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QH Electronic one-stop service center

- <u>Multifunctional:</u> covers 69 administration management affairs from 11 government department, such as business registration, tax affairs, HR service, secretarial service, etc.
- High efficiency: IT system and smart terminals.
- <u>Convenience</u>: on-site /online service (http://wsbs.szqh.gov.cn/icity/project/index)





Online service

Vision

Policy

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Market

Infrastructure

QH Green Energy Program

- Electronic bus & taxi
- Central cooling system
- 36.8 km cycle path and 127 km green sidewalk







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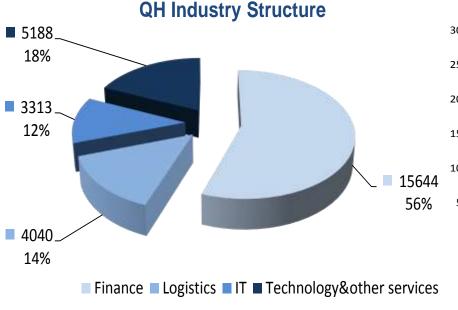
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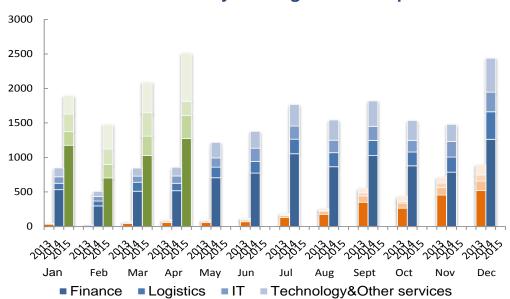
Market

Infrastructure

- Strong industrial support
 - companies registered> 30 thousands, registered capital >14 trillion RUB
 - In 2014, the import & export amounts >470 billion RUB
 - In 2014, the total operating income of QH companies > 1 trillion RUB
- Affluent capital flows
 - QH cross-border RMB loans >90 billion
- High qualified talents



2013- 2015 monthly new registered companies





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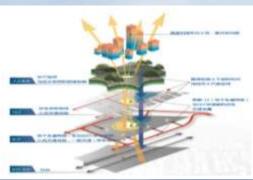
Policy

Business Environment

Market

Infrastructure

- Underground Space Utilizing
 - Total underground space >7 Km²
- Public Space Extension
 - 10-15% construction area of every building





Waterfront, integrated, compact, convenience, intelligence





Who



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DHC Software Co., Ltd







welcome



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前海深港青年夢工場 Qianhai Shenzhen-Hong Kong Youth Innovation and Entrepreneur Hub























Welcome to Qianhai

Wechat QR code



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